



AXIAR

Manage Your
Business Critical Output

Overview

LBM Systems' software eliminated the need for pre-printed forms and dedicated form printers for approximately 1,500 dealer sites throughout North America.

Results

Elimination of reliance on pre-printed forms and dedicated line printers

Ensured document consistency

Simplified form creation and modification process

**Return on investment:
Under five months**

AXIAR Format delivers tangible cost savings and efficiency gains for one of the world's largest agricultural equipment manufacturer's dealer network

Customer: One of the world's largest manufacturers of agricultural, homeowner, turf, construction and forestry equipment that supports a network of over 1,500 dealer sites.

Customer Need: The dealer sites are focused on selling and maintaining the highest quality agriculture and construction equipment. The computer infrastructure and applications necessary to support this process are often seen as a cost, not a benefit. Using existing servers and laser printers, dealers have an opportunity to eliminate the need for expensive pre-printed forms, delivering cost savings and vastly improved printing processes.

Applications: Commercial accounting applications specifically designed for managing point of sale and small-medium back office financial and accounting data.

Solution: AXIAR Format intelligently formats output based on data-driven triggers and delivers the specific forms to the appropriate printers. From a single print request, multipart forms are sent to local and remote printers on the network, eliminating the need for bursting and collating output. Forms are printed on blank paper, eliminating paper stock and the need to use dedicated form printers.

Customer Testimonial: "My Parts Manager has chucked his dot matrix printer and moved his laser printer to the Parts counter in full faith. The Parts Invoice has been virtually flawless from day one. My Branch Manager is also using the system to print both his Rental Invoices and Rental Contracts. We have another laser up front that prints in duplex so his contracts come out with the legalese on the back side, nice and clean."

Jeff Thompson
Chief Technology Officer, Holt Equipment



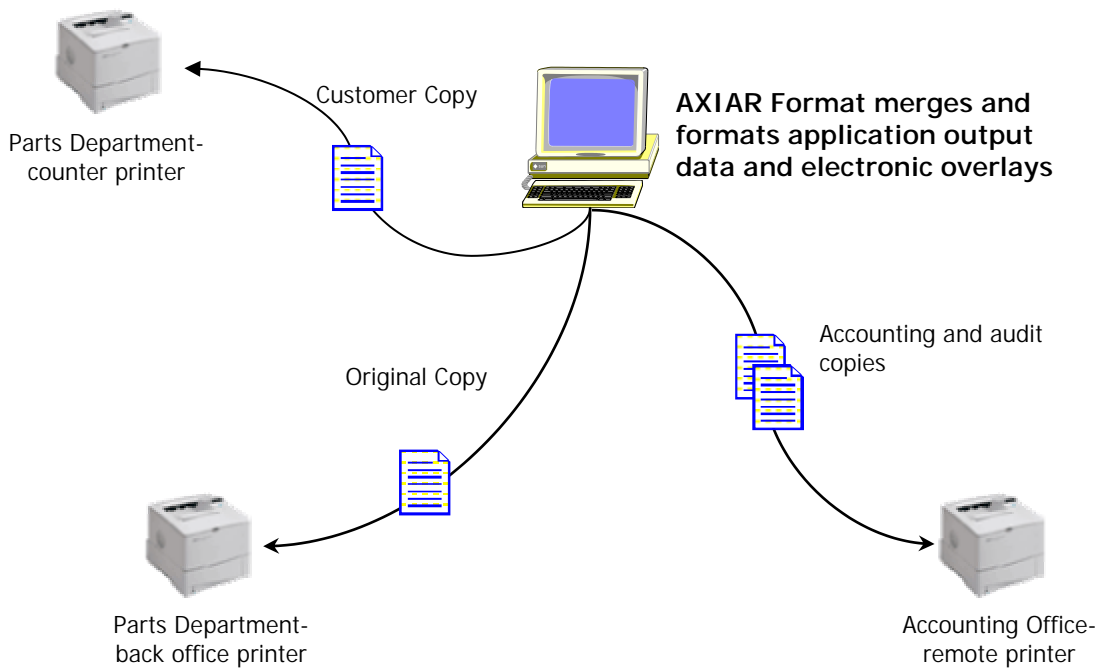
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AXIAR Format automatically formats and delivers forms to any network laser printer without operator intervention. Purchase orders, invoices, rental agreements, sales receipts, checks and various other business documents all print perfectly formatted using AXIAR Format.



About LBM Systems, LLC: LBM develops and markets software products that manage data created by mission-critical business applications. LBM products format, deliver and retrieve output from financial/accounting, ERP, desktop and other applications vital to day-to-day business operations. More information is available on <http://www.LBMsys.com>.



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